



Crown Capital Partners Announces Repayment of Loan by Bill Gosling Outsourcing

CALGARY, March 27, 2019 – Crown Capital Partners Inc. (“Crown”) (TSX: CRWN), a capital partner to entrepreneurs and growth businesses, today announced the full repayment by Bill Gosling Outsourcing (“BGO”) of a loan managed by Crown.

Founded in 1955 and headquartered in Newmarket, Ontario, BGO is a privately-owned global provider of outsourced call center solutions to blue chip and emerging high-growth clients. In May 2016, Crown Capital Partner Funding, LP (“Crown Partners Fund”) provided a \$15 million, 60-month term loan to BGO.

“Our focus is to provide growth capital to successful small and mid-market businesses so they can achieve their ambitions, and BGO has done a solid job executing on its business plan,” said Chris Johnson, President and CEO of Crown. “We believe they are well positioned as more companies shift to business process outsourcing.”

“Crown Capital provided a customized financial solution that was right for our business goals, and they were very supportive financial partners over the past several years,” said BGO’s CEO Dave Rae.

BGO has prepaid this loan in full, including principal, interest, fees and other payments. The BGO loan was held by Crown Partners Fund, an investment fund managed by Crown and in which Crown holds a 37% interest. The realized Gross IRR on Crown Partners Fund’s aggregate investment in BGO was 17.6%.

About Crown Capital Partners (TSX:CRWN)

Founded in 2000, Crown is a leading specialty finance company that provides growth capital to a diversified group of successful mid-market companies that are seeking alternatives to banks and private equity funds. Crown provides customized solutions in the form of loans, royalties, and other structures with minimal or no ownership dilution. In addition to deploying capital as a principal investor, Crown develops, manages and co-invests in alternative investment funds, including Crown Partners Fund and Crown Capital Power Fund.

FORWARD-LOOKING STATEMENTS

This news release contains certain “forward looking statements” and certain “forward looking information” as defined under applicable Canadian and U.S. securities laws. Forward-looking statements can generally be identified by the use of forward-looking terminology such as “may”, “will”, “expect”, “intend”, “estimate”, “anticipate”, “believe”, “continue”, “plans” or similar terminology. Forward-looking statements are based on forecasts of future results, estimates of amounts not yet determinable and assumptions that while believed by management to be reasonable, are inherently subject to significant business, economic and competitive uncertainties and contingencies. Forward-looking statements are subject to various risks and uncertainties concerning the specific factors identified in the Crown’s periodic filings with Canadian securities regulators. See Crown’s most recent annual information form for a detailed discussion of the risk factors affecting Crown. Crown undertakes no obligation to update forward-looking information except as required by applicable law. Such forward-looking information represents management’s best judgment based on information currently available. No forward-looking statement can be guaranteed and actual future results may vary materially. Accordingly, readers are advised not to place undue reliance on forward-looking statements or information.

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